



STATE OF WISCONSIN
Department of Employee Trust Funds
A. John Voelker
SECRETARY

Wisconsin Department
of Employee Trust Funds
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etf.wi.gov

January 15, 2025

Navitus Health Solutions, LLC
c/o Ryan Olson, Senior Client Executive II
1025 W. Navitus Dr.
Appleton, WI 54913
Sent via email to: Ryan.Olson@Navitus.com

Subject: Notice of Intent to Award Contract under RFP ETC0049 for Administrative Services for the State of Wisconsin Pharmacy Benefit Program

Dear Navitus:

On January 15, 2025, the Wisconsin Group Insurance Board (Board) granted authority to the Secretary of the Wisconsin Department of Employee Trust Funds (ETF) to issue an intent to award a contract on behalf of the Board for Administrative Services for the State of Wisconsin Pharmacy Benefit Program to Navitus Health Solutions, LLC for a period commencing on January 1, 2026 through December 31, 2028. The Board retains the option to renew the Contract for two (2) additional two (2)-year terms, subject to the satisfactory negotiation of terms, including pricing. The bid abstract for this solicitation is on the following page.

In the event of failed or prolonged negotiations with Navitus, ETF staff will return to the Board with alternatives for contracting. ETF expects contract negotiations with Navitus to make reasonable progress toward conclusion by the end of April 2025.

RFP Section 3.11 describes the Board's policy for vendor procurement appeals. Should a vendor choose to appeal the intent to award decision herein, the vendor must provide the Department with a notice of intent appeal within five (5) business days of the date of this letter by emailing ETF at both ETF SMBProcurementAppeals@etf.wi.gov and ETF SMBProcurement@etf.wi.gov. Appeal letters must include the information specified in the Board policy (available at <http://etf.wi.gov/boards/gov-manual-gib/vendor.pdf>) and be sent to the same email addresses above within ten (10) business days of the date of this letter.

This letter is only a notice of intent to contract and does not constitute a contractual commitment.

Respectfully,

Joanne Klaas
Contracts Specialist-Advanced
Wisconsin Department of Employee Trust Funds
Email: ETF SMBProcurement@etf.wi.gov

cc – All proposers via email: Express Scripts, Inc, MedImpact Healthcare Systems, Inc., OptumRx, Inc.
-RFP Evaluation Committee
-ETF Procurement File, ETF Secretary's Office, ETF Office of Legal Services

RFP Final Scores

Score	Express Scripts	MedImpact	Navitus	Optum Rx
General Score	73.60	60.80	88.00	70.40
Technical Score	537.21	444.09	569.12	492.28
Cost Score	123.50	114.20	134.20	200.00
Final Total Score	734.31	619.09	791.32	762.68

Notes:

-Notice of Intent to Award: On January 15, 2025, the Group Insurance Board (Board) instructed the ETF Secretary to issue a notice of intent to award a contract for RFP ETC0049 to Navitus Health Solutions, LLC. The Board is not required to award a contract to the highest scoring proposer or the lowest cost proposer.